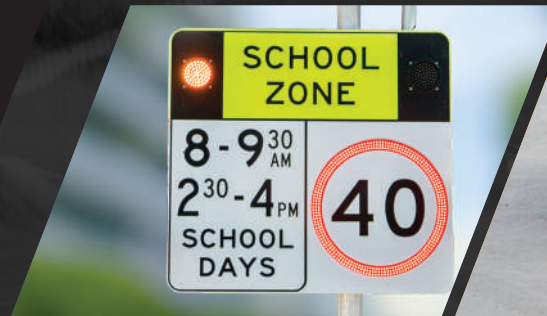




2025
CAPABILITY
STATEMENT



Company Overview

Founded in 1983, HIVIS Group has grown from a specialised signwriting business into a manufacturer, importer, and service provider of signage and safety products. We supply private industry, commercial and mining sectors, as well as councils and government departments.

Based in Newcastle with a nationwide distribution network, we provide reliable, high-visibility solutions designed to meet the safety and compliance needs of Australian workplaces and public spaces.

Company Name:	Hunter Valley Signs Pty Ltd (incorporated in NSW)
Trading as:	HIVIS Group
ABN:	ABN 14 001 097 356
Ownership:	100% Privately owned family business
Address:	40 - 42 Fitzroy St, Carrington NSW 2294
Postal Address:	PO BOX 178, Carrington NSW 2294



Transport for NSW Accredited

Since 1989, HIVIS Group has been a trusted and accredited supplier to Transport for New South Wales. This accreditation signifies that our road signs have undergone rigorous testing and meet the strict quality standards set by TfNSW.

What does this mean for you?

- **Peace of mind:** Knowing your road signs are TfNSW-approved ensures they comply with all relevant Australian Standards for safety, visibility, and durability.
- **Confidence in compliance:** You can be confident that your signage meets all legal requirements and contributes to a safer road environment.
- **Proven quality:** Our TfNSW accreditation demonstrates our commitment to providing high-quality products that meet the specific needs of the transportation industry.
- **Reduced risk:** By using TfNSW-approved signs, you minimise the risk of non-compliance issues and potential penalties.



Australian Made & Owned

HIVIS Group is a proudly 100% Australian privately-owned business, committed to manufacturing high-quality signage right here in Newcastle, NSW. Our products are designed and produced locally, ensuring reliability, compliance, and support for Australian industries.

Licensed to use the Australian Made logo, we take pride in delivering signage solutions that meet the highest standards while supporting local jobs and businesses. When you choose HIVIS Group, you're choosing Australian craftsmanship, backed by decades of expertise in safety and road signage manufacturing.



Environmental Commitment

HIVIS Group is committed to minimising environmental impact through a structured system of policies and procedures focused on sustainability, recycling, and responsible waste management. Our initiatives include:

- 100% recycling of ferrous and non-ferrous metal offcuts
- 100% recycling of paper, cardboard, and plastic waste
- Secure treatment of screen wash waste products
- Solar-powered factory with high ambient light workspaces to minimise energy use

Environmental Policies and Procedures

HIVIS Group operates under a comprehensive environmental management system, addressing:

- Company Environmental Policy and Responsibilities
- Environmental Controls, Procedures, and Audits
- Regulatory Approvals and Licences
- Environmental Inspection and Test Plans

Our ongoing commitment ensures compliance with environmental standards while actively reducing our ecological footprint.



Our Customers

HIVIS Group proudly supplies high-quality signage and safety solutions to a diverse range of industries across Australia. Our clients include local and state government agencies, mining operations, civil infrastructure projects, construction firms, and commercial businesses.

We work closely with local councils to provide regulatory and wayfinding signage, support state government departments with large-scale infrastructure projects, and partner with mining and civil contractors to deliver durable, compliant solutions for high-risk environments. In the construction and commercial sectors, we supply everything from site safety signage to custom branding solutions.

With decades of experience, HIVIS Group is a trusted partner for organisations seeking reliable, high-quality signage tailored to their specific industry needs.

RioTinto



GLENCORE

BHP

BORAL



pacificnational

YUNEX
TRAFFIC



ARTC



Product & Service Range

HIVIS Group offers a comprehensive range of signage solutions and safety products.

- Design, manufacture and installation
- Road and traffic signage
- Safety and OH&S signage
- Graphic design, commercial and promotional signage
- Heavy industrial and mining signs and related equipment
- Remotely programmable LED smart signs and displays
- Visual warnings and barriers, safety and traffic control equipment and consumables
- Transportation vehicle markings
- Carpark safety and traffic calming equipment
- Installation, maintenance and hole boring services
- Vehicle graphics, vinyl and paint protection film application



Manufacturing Capability & Equipment

HIVIS Group operates a substantial manufacturing facility in Newcastle, producing signage for customers nationwide. Equipped with advanced technology, the facility is designed to handle large-scale and high-volume projects.

The factory spans 3,800 sqm and is optimised for efficient production of customised digital printing, screen printing, and bespoke signage. Additionally, the site includes 3,000 sqm of dedicated warehouse space to support operations.



Awards

HIVIS Group is proud to be recognised as a leader in Australian manufacturing, receiving multiple industry awards for innovation, sustainability, and operational excellence.

2023 Hunter Manufacturing Awards

- Manufacturer of the Year
- Excellence in Manufacturing Capability
- Excellence in Sustainable Operations

2023 Business Hunter Awards

- Excellence in Large Business
- Excellence in Innovation

2022 Business Hunter Awards

- Business of the Year
- Excellence in Innovation
- Excellence in Large Business

These awards highlight our commitment to high-quality manufacturing, continuous improvement, and delivering innovative solutions that support industry and community needs.



Key Personnel



Brett Watson
Managing Director



Simon Watson
Chief Operating Officer



Andy Gray
*Sales & Marketing
Manager*



Karen Evans
Chief Financial Officer



Peter Davey
IT Manager



Nathan White
Production Manager



Darren Davies
Install Manager

Artwork & Design

Our experienced graphic design team specialises in creating artwork for a wide range of applications, from vehicle graphics to large-scale commercial signage. With in-depth knowledge of industry standards, we ensure all designs are not only visually effective but also compliant, including signage that meets Transport for NSW (TfNSW) specifications. Whether it's branding, wayfinding, or regulatory signage, our team delivers practical and high-quality design solutions tailored for real-world use.

Quality Assurance & Certifications

HIVIS Group is committed to the highest standards of quality, safety, and environmental management. Our operations are certified to:

- **ISO 9001** – Quality Management System, ensuring consistent product excellence and customer satisfaction.
- **ISO 14001** – Environmental Management System, reinforcing our dedication to sustainable manufacturing and responsible resource management.
- **ISO 45001** – Occupational Health & Safety Management System, ensuring a safe workplace for our employees and compliance with industry best practices.
- **ISO 27001** – Information Security Management System, safeguarding data integrity and ensuring the protection of sensitive information.

These certifications reflect our commitment to continuous improvement, regulatory compliance, and delivering high-quality products to our customers.



LED Signage

HIVIS Group pioneered and patented the core concepts behind flashing school zone alert signs, including solar-powered, automatically timed flashing school zone and clearway signs (Patent Nos. 2001100518 and 2006100691, sealed November 14, 2001).

We introduced flashing school zone signs to Transport for NSW on June 25, 2001, and currently have signs installed at over 250 sites across NSW. In Queensland, SchoolSafe signs are approved by Main Roads (Qld), with over 50 additional signs in operation for councils and private schools since 2003.

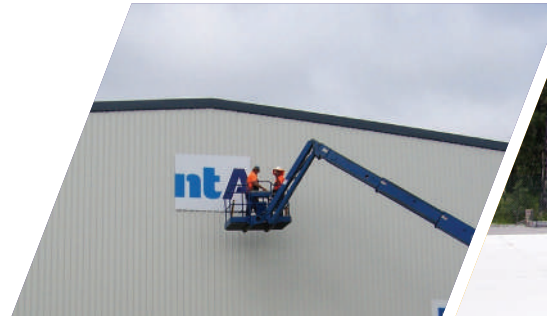
Our expertise spans PCB design, electronics manufacturing, smart sign control systems, auto-dimming, and remote programming via GSM, Next G, and IP-addressable communications. Our electronic and LED display designs have passed independent testing for durability, including vibration, temperature, humidity, EMC emissions, waterproofing, and optical performance.

HIVIS Group has led various technical developments, delivering innovative electronic signage solutions

Installation Services

HIVIS Group has the expertise, equipment, and certifications to manage installations of all sizes and complexities. Our team is fully inducted for most worksites, including major highways, industrial facilities, and commercial properties. We specialise in installing signage on posts, buildings, windows, floors, and vehicles, ensuring every project meets the highest safety and quality standards.

With extensive experience in traffic management and large-scale infrastructure projects, we deliver efficient and compliant installation services. Our skilled team works seamlessly within worksite requirements to provide professional, reliable solutions tailored to your needs.



Projects

HIVIS Group has delivered large-scale signage projects for both government and private sector clients, managing supply and installation from start to finish. Recent projects include:

- > BLOC - The Store
- > Songlines Pacific Highway - TfNSW
- > Train Decals - One Rail
- > Fleet Graphic Application - Newcastle Permanent



Project: The Store

BLOC

Following the completion of the Newcastle Interchange, BLOC led the next stage of the precinct's transformation with the construction of a six-storey commercial building and car park. Tasked with delivering a high-quality build for DOMA Group and key tenants—including NSW Government departments, Transport for NSW, and Planning, Industry & Environment—BLOC required signage solutions that met the project's exacting standards.

HIVIS Group was proud to support BLOC in this complex signage project, manufacturing and installing a wide range of signage from our Carrington facility. This included acrylic and metal lettering, directory pylons, braille door signs, decorative window films, regulatory signage, and hundreds of decals for kitchens and lockers. By delivering a complete signage package, HIVIS Group helped ensure the building met the functional and aesthetic needs of its occupants.



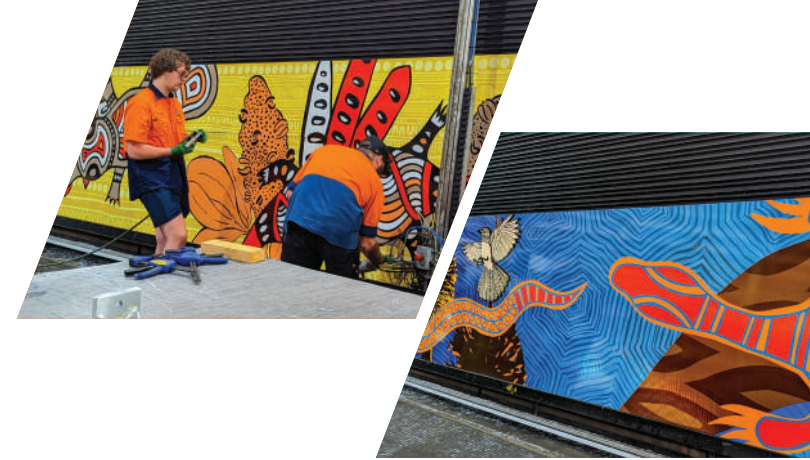
Project: Songlines Pacific Highway

Transport for NSW

As part of the Pacific Highway upgrade between Woolgoolga and Ballina, the Songlines initiative featured over 300 square metres of reflective material displaying Aboriginal artwork on bridge overpasses.

HIVIS Group was responsible for the production and installation of these large-scale graphics, ensuring precision and durability. Our team managed all aspects of the installation, including traffic management and site safety, to minimise disruption and maintain a safe working environment.

Developed in collaboration with Gumbaynggirr, Yaegl, and Bundjalung Nations artists, the artwork represents creation stories and traditional travel routes, integrating cultural heritage into the highway. This project highlights how infrastructure can incorporate meaningful design while ensuring safe and efficient implementation.



Project: Train Decals

One Rail

HIVIS Group was engaged to support One Rail's rebrand by printing and applying high-quality decals across 37 locomotives. With tight deadlines and the need for a durable, long-lasting solution, our team ensured a precise and efficient application process.

Using 836 metres of premium vinyl, we produced high-resolution, colour-matched graphics that met One Rail's brand specifications. Our experienced installers worked efficiently to minimise downtime, ensuring each locomotive was completed to the highest standard.

By delivering a cost-effective and time-sensitive alternative to traditional painting, HIVIS Group provided a striking and professional finish, reinforcing One Rail's brand identity across its fleet.



Project: Fleet Graphics

Newcastle Permanent

As part of Newcastle Permanent's rebrand, HIVIS Group was engaged to wrap their fleet of vehicles with a fresh, modern design that accurately reflected their new corporate identity.

Using advanced printing technology, we ensured precise colour matching to maintain consistency with Newcastle Permanent's brand guidelines. Our team managed the entire process, from high-resolution printing to expert application, delivering a seamless and durable finish across the fleet.

This project highlights HIVIS Group's expertise in large-scale branding rollouts, providing vibrant, long-lasting vehicle wraps that reinforce brand presence on the road.



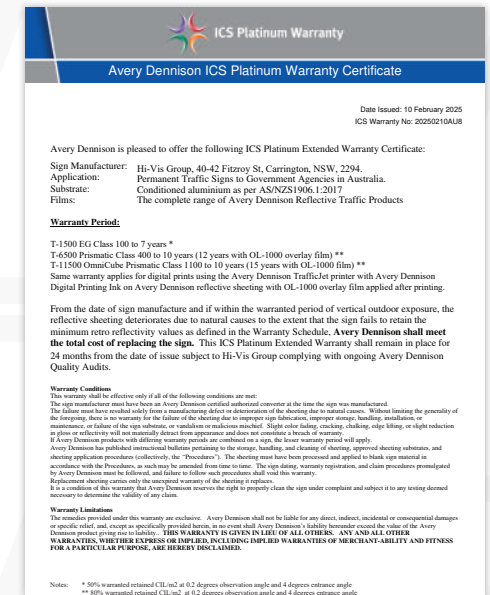
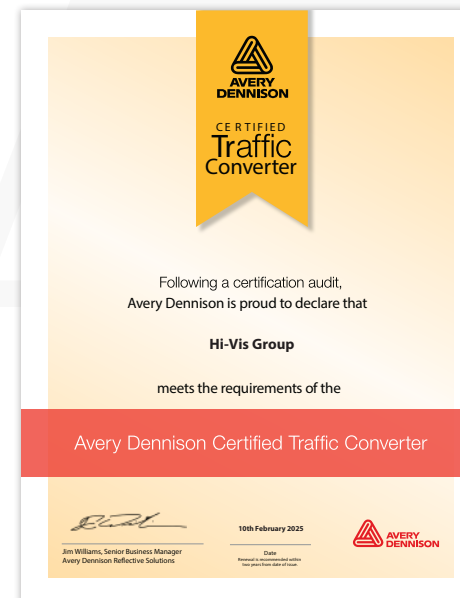
Warranties & Certifications

HIVIS Group is committed to delivering high-quality, long-lasting signage solutions backed by industry-leading warranties. We are certified applicators for both 3M Diamond Grade and Avery Dennison reflective sheeting, ensuring durability and compliance with Australian standards.

Our warranties include:

- **3M Diamond Grade Reflective Sheeting** – Backed by a manufacturer's warranty, ensuring long-term performance and visibility.
- **Avery Dennison Reflective Sheeting** – HIVIS Group offers a 15-year warranty on digitally printed Class 1100 reflective signs using Avery materials, guaranteeing quality and longevity.

All materials and manufacturing processes meet strict quality control standards, ensuring our signage solutions provide superior durability, reflectivity, and performance in all conditions.



Insurance Coverage

HIVIS Group maintains comprehensive insurance coverage to ensure protection for our employees, clients, and business operations. Our policies include:

- **Workers' Compensation Insurance** – Providing coverage for our employees in the event of a workplace injury, ensuring compliance with statutory requirements.
- **Motor Vehicle Insurance** – Covering our fleet of vehicles used for project delivery, on-site services, and transportation of goods.
- **Public Liability Insurance** – Protecting against third-party claims for property damage or personal injury arising from our business activities.
- **Professional Indemnity Insurance** – Safeguarding against potential claims related to professional advice, services, or project work.

Our commitment to risk management and compliance ensures that all projects are executed with full insurance coverage, providing peace of mind to our clients and stakeholders.





SIGNAGE
SAFETY PRODUCTS
VEHICLE GRAPHICS

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Website: hivis.com